

**NJPGA Nominating Form for**  
***Salesperson of the Year for 2016***

NAME OF SALESPERSON: \_\_\_\_\_

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: HOME: \_\_\_\_\_ / \_\_\_\_\_ WORK: \_\_\_\_\_ / \_\_\_\_\_

(1) How many years with the company: \_\_\_\_\_

(2) Rate nominee's customer relations: Good \_\_\_\_\_ Excellent \_\_\_\_\_ Superior \_\_\_\_\_

(3) Does he/she get repeat business: Yes \_\_\_\_\_ No \_\_\_\_\_

(4) Outstanding Achievements: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

5) Describe nominee's relations with customers and the public: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(6) Yearly sales volume: In Dollars \_\_\_\_\_ or in Gallons \_\_\_\_\_

(7) Special sales techniques: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(8) Customer follow up: Good \_\_\_\_\_ Excellent \_\_\_\_\_ Superior \_\_\_\_\_

(9) Overall knowledge of products: Good \_\_\_\_\_ Excellent \_\_\_\_\_ Superior \_\_\_\_\_

(10) Why should this person be "Salesperson of the Year"?  
(Add additional space if necessary.)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Submitted by: Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Company Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Submission Deadline: August 15, 2017**

**Please fax to NJPGA Headquarters at 609-581-8244 or email to [njpga@hq4u.com](mailto:njpga@hq4u.com). Thank you.**